



eSHOWCASE

IGA ASSOCIATE MEMBERS: LOYAL. ENGAGED. READY TO PERFORM.



**PREFERRED
VENDOR**
Proud to support the
Iowa Gaming Association

Associate Members are encouraged to use this **IGA Preferred Vendor Seal** in their correspondence and communications with casino properties!

IOWA BUD WHOLESALERS — PLATINUM LEVEL

TOD WOLTER

tod.wolter@7gd.beer // 319-848-2337

KNOWN FOR: Distribution, Beer

Budweiser Distributors are proud to support the IGA. Each distributor continuously trains employees for success in this industry so they have the ability to share their passion, knowledge and experience with each of their retailers.

To keep up with the growing craft beer excitement, Anheuser Busch recently acquired multiple large high end brands including Elysian Brewing (Washington), Blue Point Brewing (New York) and Golden Road Brewing (California). Varieties of the Bud Light Rita family, such as Peach-A-Rita and Grape-A-Rita, have also been added to the portfolio this year. Ask your local Bud Distributor for more information on the exciting new products that launched this year!



CAPITOL MARKETING CONCEPTS — DIAMOND LEVEL

TOM COFFEEN

tcoffeen@capitolmarketing.com // 727-433-1002

www.capitolmarketing.com

KNOWN FOR: Promotions & Incentive Marketing

Experts in Performance Based Rewards & Motivations

Capitol Marketing is proud to be the largest provider of individual travel awards in the U.S. It has earned this place in the market because it creates success for its clients. Since 1995, Capitol Marketing has provided solutions that have increased the revenue of its clients by more than \$200 million.

Incentive and reward programs are a win-win situation: clients meet and exceed their objectives while staying on budget; Capitol's clients' customers and employees win because they are rewarded for their actions.

Incentivize your customers, incentivize employees to change behavior with Capitol Marketing Concepts!





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GLOBAL PAYMENTS GAMING SERVICES — GOLD LEVEL

ERIN SMETANA

erin.smetana@globalpay.com // 702-822-7216

www.globalpaymentsinc.com

KNOWN FOR: Cash Access Solutions



Global Payments' proprietary VIPLightSpeed™ software provides complete cash access capabilities and management reporting tools in a single, easy-to-use platform. The company offers a comprehensive suite of cash access solutions including electronic check guarantee, ATM check cashing, credit and debit card cash advance, full-function ticket redemption kiosks, and full turnkey ATM services.

EDWARD DON & COMPANY — GOLD LEVEL

ROB UTTERBACK

utterbr@don.com // 319-350-3473

www.don.com

KNOWN FOR: Foodservice Equipment & Supplies

Don Delivers Everything But the Food.

Owned and operated by the Don family since 1921, Edward Don & Company is the world's leading distributor of foodservice equipment and supplies. Its knowledgeable sales representatives, unmatched product selection, nationwide distribution centers and integration of new technology makes it the chosen supplier to all types of foodservice businesses including independent restaurants, national chains, health care, hospitality, country clubs, schools and universities, government institutions and foodservice management.





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