



eSHOWCASE

IGA ASSOCIATE MEMBERS: LOYAL. ENGAGED. READY TO PERFORM.



Associate Members are encouraged to use this **IGA Preferred Vendor Seal** in their correspondence and communications with casino properties!

ASSOCIATED COMPUTER SYSTEMS — DIAMOND LEVEL

FRITZ CRAIGER

fcrailer@acsld.com // 1 (855) 723-3682

www.ACSLTD.com

KNOWN FOR: Technology Solutions

ACS, locally owned and operated in Iowa for 37 years, has guided companies throughout the Midwest to technology solutions that increase revenue, mitigate risk and reduce costs. Our certified team of engineers reviews your environment, budget, and business objectives before building a custom solution tailored to your needs. ACS offers expertise, solutions and services in the following areas:



FROM ACS'S BLOG:
Incident Response: What's Your Plan?

Read more [here](#).

- Security & Connectivity
- Business Intelligence
- Disaster Recovery
- Managed Services
- Help Desk
- IT Risk Management
- Storage & Virtualization
- Custom Application Development
- IBM Power Systems

KEY PARTNERSHIPS: IBM, Cisco, Lenovo, Hewlett Packard Enterprise, VMware, Microsoft, Dell EMC, Tableau, Evault, Varonis, Tegile, and Veeam.

AJR EQUITIES — GOLD LEVEL

AJ REGULBUTO

ajr@ajrequitiesinc.com // 315-458-8100

www.ajrequitiesinc.com

SHOWROOM
GRAND
OPENING!

KNOWN FOR: Continuity Programs, Monthly Gift Give-Aways, VIP Events, Special Events, Catalogue/Gift Shop Merchandise

A.J.R. Equities invites all of its IGA Casino customers to come visit their brand-new showroom. Ask about how to set up an appointment to visit, and view their exclusive products and marketing promotions.

As a 30-year industry leader, A.J.R. Equities, Inc. has elevated its distribution to an entirely new level. The flagship line, The Antonino Collection, boasts an array of products including jewelry, housewares, bedding, personal care products, kitchen accessories, cook wear and electronics. A.J.R. Equities offers custom sourcing that is hand-picked to hit home with your demographic. It works with clients to design the perfect program using product expertise and economic knowledge. A.J.R. Equities' product development team and its extensive network of manufacturing and supply chain partners, works with you to find the perfect promotional product for any event.



FEATURING EXCLUSIVE LINES! Amy Miller, Emeril, George Foreman, Sharper Image, Frigidaire, Bella, Premium Electrics, Shark, Calphalon as well as over 80 others.

FRIGIDAIRE





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BAKEMARK — SILVER LEVEL

TIM SOLUM

Tim.solum@csmbakerysolutions.com // 952-232-7746

www.yourbakemark.com

KNOWN FOR: Baking Products

BakeMark is the premier distributor and manufacturer of fine products for the baking industry. BakeMark offers a wide range of products from dry ingredients, mixes and bases, to frozen products such as doughs and batters, as well as commodities such as flours, sugars, oils and shortenings. From scratch to fully prepared desserts, BakeMark has it all. BakeMark also offers product training and technical help to all of its customers.



JOHNSON BROTHERS — SILVER LEVEL

BENJAMIN MUEHR

bmuehr@johnsonbrothers.com // 515-262-1199 ext. 4888

johnsonbrothersofia.com

KNOWN FOR: Distributors of Alcohol

Johnson Brothers of Iowa was founded in 1985 when the State of Iowa privatized the sale of wine. It started in the Central Iowa Golden Circle and expanded to cover all of Iowa's 99 counties. Johnson Brothers of Iowa is proud to remain a family-owned company.

Johnson Brothers offers full-service beverage distribution including: Wine, spirits, beer, water, non-alcoholic.



HOCKENBERG'S EQUIPMENT & SUPPLY — SILVER LEVEL

SALLY HABROCK

sallyh@hockenbergs.com // 402-609-5144

www.hockenbergs.com

KNOWN FOR: Foodservice

Hockenbergs has designed, installed and supported successful foodservice operations for more than 100 years. Long ago it established a reputation for excellence, reliability and personal attention. It stems from a simple recipe for success the company has followed from day one: **We insist on your satisfaction. Period.**

You can buy the products Hockenbergs sells from anyone. But not everyone can tell you whether you need them or not, which ones work best for your situation, and how to put them into service in the most effective and efficient fashion.





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